



## PRACTICE UNIT 7 – CORRELATION AND LINEAR REGRESSION MODEL

### OBJECTIVES

The objectives of this practice are:

- Analyse data obtained in a survey and strengthen the use of the Excel spreadsheet.
- Analyse the degree of linear association (correlation) between two variables.
- Fit a linear model using the least squares method. Measure the goodness of fit of a linear model numerically and graphically. Use an estimated linear model to predict.
- Learn and use the Excel functions that allow the correlation and regression analysis between two variables.

### EXERCISE U7\_1. (Sheet 'Height-Weight')

From the survey conducted with the students of the course Statistics I (same of previous practices) we have selected the values of their *Height* and *Weight*.

- a) Use a scatter plot to present graphically the variables *Height* and *Weight*. What type of association does the plot suggest?
- b) Calculate and interpret the covariance. Calculate a measure that indicates the intensity and the type of the linear association between the two variables.
- c) Using Excel functions, obtain the least squares regression line that explains the *weight* given the *height*. Interpret the parameters of the estimated regression line. Show this regression line in the graphic presentation obtained in a).
- d) Analyse the goodness of fit of the previous regression model numerically. Interpret the measure employed.
- e) Calculate the residuals and analyse the goodness of fit graphically.
- f) Analyse the goodness of fit using the general coefficient of determination.
- g) Obtain the least squares regression line that explains the *height* given the *weight*.



- h) Using the appropriate linear fit (the one estimated in c) or the one estimated in g)) answer to the following questions: What would be the weight of a student 170 cm height? And that of a student 205 cm height? Are these estimations reliable?

**EXERCISE U7\_2.** (Sheet 'Advertising')

The managers of a multinational company want to analyse the possible relationship between the Annual profits (Y) and the Advertising expenditure (X) for a group of various products whose values are shown in the table.

Year	X (million €)	Y (million €)
1	2	-6
2	2.8	-3
3	3.9	0
4	4.2	3
5	5.8	6
6	6.2	9
7	7.5	12
8	8.2	15
9	9.3	20
10	10.9	25

- Calculate some numerical measures to quantify the intensity of the linear association between the two variables. Interpret the values.
- Determine the best fit between the annual profits and the advertising expenditure using a linear function. Interpret the parameters of the estimated regression line.
- Analyse the goodness of fit of the linear regression model numerically and graphically.
- Estimate the annual profits of the company if it spends 15 million euros in advertising. Is this prediction reliable?